

Case Study Questionnaire

General Information

Please note: For your case study to be published, your case study must use at least 5 products purchased from Go Wireless NZ and/or hold a unique solution showing creativity and ingenuity.

Your Name:
Business:
Location:
End user:
Your company blurb:
List all products used in the deployment:

The Problem

1.	Reason for deployment - What problem were you trying to solve?
The	Solution
2.	Describe the deployment, where was each product installed and how? Did you encounter any challenges? Any unique attributes of the deployment?

3.	What do you like most about the product/service?			
4.	Were comparable products from other manufacturers considered? If so, what products/manufacturers?			
The Result				
5.	In your own words, describe what this deployment accomplished and why it was successful for the client/end-user (examples, new features added, new communications added, cost savings, etc.)?			
6.	What business problems are you solving with the product and what benefits have you realised?			

7.	Recommendations for others considering the product:
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QU	iotes (optional)
1.	Quote from end-user (suggestion: talk about what the new solution allows them to do that
	they could not do before and how the new solution improved the end-users business)
2.	Quote from installer (suggestion, what aspects of products made the deployment easy to
	install and very effective for the end-user?)
	Thanks for your time and energy.
	Sand any deployment images and screenshats as attachments
	Send any deployment images and screenshots as attachments along with this form to marketing@gowifi.co.nz