



### Wyma Engineering

Locations:

- Christchurch NZ
- Adelaide AU
- Snetterton UK
- Prague CZ

Wyma Solutions is one of the world's leading manufacturers of post-harvest vegetable and fruit handling equipment.

#### Problem:

Use of different equipment across all sites, non-standardised VPN solutions and poor network features due to mismatched brands.

#### Solution:

To create site-to-site VPN's and secure networking across all offices globally. To create fast efficient and reliable networking within all offices using standardized MikroTik gear.

#### **Requirements:**

<u>1 x RB2011iL</u> <u>3 x RouterBOARD 3011UiAS</u> <u>6 x CRS354-48G-4S+2Q</u> <u>5 x CRS328-24P-4S+</u> <u>4 x SXTsq Lite2</u>

**Customer Rating:** 



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# From Orchard to Office

Wyma Engineering's Journey to Fruitful Global Networking with MikroTik.



"The MikroTik solution allowed us to have a much more simplified deployment model than previous brand hardware, with better reliability and faster implementation."

Max Walford, IT Administrator for Wyma Engineering Canterbury.



#### **Reasons for the product/s deployment:**

We previously used a single MikroTik router in our Czech office, a popular brand in the Czech Republic but not well known in New Zealand in the early 2010's. As our business grew it became evident that this device needed an upgrade. We had experienced excellent reliability and flexibility with this single piece of hardware, so we made the decision to expand the brand into all of our offices.

#### What do you like about the product/service?

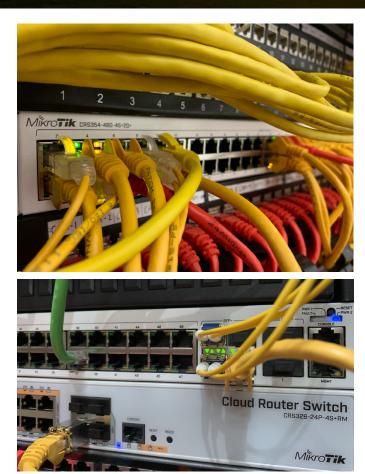
The MikroTik solution has enabled us to implement a much more simplified deployment model compared to our previous brand of hardware. This, in turn, has led to better reliability and faster implementation times.

Recently, we moved into a purpose-built factory and upgraded all our optical and wired networking hardware with MikroTik products, including switching, routing, and PoE switching. The vast array of products offering SFP+ and QSFP+ support was a key reason for our choice of MikroTik. It allowed us to fully utilize our optical investment throughout the entire premises.

#### Key benefits of this transition include:

- A simplified licensing model
- Intuitive interfaces and configuration tools
- Rapid boot times
- Excellent value for money
- Enterprise/carrier-grade hardware
- · Leading-edge technology at an affordable price





## What business problems are you solving with the product and what benefits have you realised?

The product has facilitated better inter-site communication by providing a consistent and streamlined core set of hardware.

It also has ensured secure VPNs for all inter-office communications. Additionally it has improved the speed of internal networking while maintaining a focus on security and reliability.

### Recommendations for others considering the product:

Always check the licensing models of competitors. Frenquently, products that appear apparent good value come with built-in limitations or license requirements that can quickly erode any potential savings. MikroTik's straight forward licensing gives the end user the most features without limitations when compared to many other enterprise-grade brands.